



FREE GOVERNMENT SOLAR??

We are familiar with these 'free' programs which are advertised on YouTube and the internet. They come on as if there is free government solar. We created this fact sheet to help.

I recently watched an advertisement on YouTube that claims that there are 11 states where you can get free government solar so don't buy solar, just fill out this information to see if you qualify. They also add that nobody knows why these states were selected. Alarm bells went off immediately in my mind.

As a solar specialist, I check these out. Below is my experience of 3 months ago when I followed the 'free government solar pitch':

I discovered after entering my personal info that within hours was on a list for roofers, window companies, and only one solar company, and it was from Tucson. None from the greater Phoenix area. Being in the business for nearly a decade, our company knows many legitimate solar companies in Arizona and had never heard of this one.

These 'free' offers are nothing more than data mining. Upon responding you will be routed to an information service that sell it to many companies at \$50-\$75 per lead. You are never told that.

Like my inquiry, you will within a day or so we get phone calls, emails, and text messages from many companies you've probably never heard of. Then realizing the scam you are faced with the headache of getting them to stop sending you unsolicited communications.

The reason why we are telling you this, is that we know of people that are very upset they have been scammed. We are providing you with information to recognize and avoid.

The only program the federal government offers is a 30% tax incentive through the IRS.

Note: In order to get, you must buy or finance a solar system.
This incentive is part of the government Inflation Reduction Act of 2022.

Danny Pickett, the owner and founder of Element Energy, has been in the solar business for many years. He has seen nearly every scam and misrepresentation of solar you can imagine. So we are familiar with these come-ons and bogus offer and keep current on many of them.

Free solar is not offered by any state or federal agency. Only tax incentives.

Legitimate Solar

We create legitimate systems carefully showing the three ways to get solar, cash, finance, or the \$0 lease program.

The lease program is an amazing program that allows you to have the panels put on your roof at no charge, totally legitimate.

Element Energy is a preferred partner with several of the largest solar companies in the country who install, warrant, monitor, and service your solar system for 25 years.

Complete peace of mind. We are local in the valley and install all over Arizona.

We have installed 1000+ systems in the Sun City area.

No one in this country gets 'free' panels costing 10, 20, 30 thousand or more dollars.

The way our \$0 lease program works is that you get the use of the panels at no cost to you ever. Your APS statement will only reflect credits - all you pay each month a low cost solar bill for the electricity the panels produce which is up to 40% less than what you're currently paying now.

Remember APS just went up 13.6% and has asked for 11% increase for 2025.

You get the current energy buyback rates for energy you don't use, APS pays you each month for excess energy you produce. Sweet!

The system is a top-notch system to produce your electricity reliably for the next 30 years.

Every part is fully warranted for 25 years with no deductibles.

You are assured of low cost, predictable payments, warranty, and service.



A personal note
from me to you

Carl Johnson
Energy Specialist

We create a customized program which incorporates just the right amount of solar and through our sophisticated rate & usage analysis place you on your utility's best rate plan for maximum short- and long-term savings.

Solar owners tell us unequivocally, "We love our solar" and "Solar is saving us money".

SENSIBLE SOLAR AZ™



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SCAN QR CODE
View our Solar Programs